

**STEP ONE**

**How much do you want to be making one year from now?**

Be specific, and be ambitious but realistic. The number should make you a little bit nervous. Think about the lifestyle you want and the income needed to achieve it.

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**STEP TWO**

**What are 5 different ways that you can achieve this goal over the next 12 months?**

Again, be specific. Think about the number of customers you need, and then work backwards on different ways to achieve your vision.

Path one	Path two	Path three	Path four	Path five
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**STEP THREE**

**Pick a path, and take the first step.**

After doing the last step, which path makes the most sense? It's okay to ask people for advice here, especially now that you're armed with options.

My first step will be  
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